

Camp Card Sale Step by Step Process

- Step 1** → Talk to your unit committee to decide how the unit commission will be used. Communicate this to your Scouts so they become excited about selling Camp Cards!
- Step 2** → Tell your unit families about Camp Cards. Decide how many Scouts will participate and how many cards your unit will need. We suggest you start with at least 10 per Scout. Let your Scouts know about the incentives available for Camp Bucks!
- Step 3** → Register to sell Camp Cards online at www.mtcbsa.org and review the Leader's Packet available online.
- Step 4** → Set deadline dates with your unit (when to sell, when to have them back to the council). Remember, your settlement with the council is due no later than May 7th at 5:00 p.m.
- Step 5** → Pick up your Camp Cards at the March Roundtable or at the council office. You will receive one sales packet per youth selling as well as the cards you requested. You will check out the Camp Cards and become responsible for the cost of the cards if lost. Unused cards may be returned if they are still in new condition.
- Step 6** → **Distribute your cards to Scouts.** Have each parent sign the Youth Camp Card Receipt form when you distribute the cards. This will allow the parent to become responsible for the cards. Camp Card sales may begin on March 19th, but please note the coupons are not good until March 31st. (We are giving you the cards in March so you have time to distribute them to your Scouts).
- Step 7** → If you have sold all of your cards and need extra, please contact your local District Executive.
- Step 8** → By the end of April, collect all returned cards and money from your Scouts. Use the unit tracking sheet available online to keep up with how many cards your Scouts have sold. This form is **REQUIRED** in order for your Scouts to qualify for the Camp Bucks and Nashville Sounds incentives. **This form must be in the council office by May 7th.**
- Step 9** → **Settle your account with the council by May 7th.** Each unit is responsible for paying the council \$2.50 for each card sold.
- Step 10** → Pay for your Scouts to go to camp! If you will be paying for a summer cub camping program, please refer to the Pay for Camp section of the Leader's Packet.